

# BEO

**BUSINESS EXECUTIVES ORGANIZATION INC.**

**MISSION STATEMENT:**

To be an executive networking organization designed to support its members who are comprised of key business decision makers and who have demonstrated moral/ethical standards.

**February 23<sup>rd</sup>, 2018**

**CLASSIFICATION SPEAKER**

Scott Birmingham  
Birmingham Consulting

**LEADS SPEAKER**

Al Merlo  
Merlo Electric

**GREETERS**

Wilma Buikema  
Haldimand Financial Group  
&  
Dave Walton  
Creative Technology

**Our Best Credential**

**Number of Leads Given last week - 32**

**Number of Direct Business Given last week - 19**

**Business Conducted between Members last week  
\$17,950.00**

**Business Conducted between Members in 2018  
\$397,885.00**

**40-40-20 Jackpot  
\$64.00**



At Birmingham Consulting, our goal is to raise the bar in IT for small business. We believe it's about time your small business no longer had to rely on a Gadget Geek™ to design, maintain, and support your business-critical IT systems.

As a busy business owner, you need IT support that will demystify and simplify technology on a timetable and budget that works with you, not against you. Birmingham Consulting will do just that – using proven engineering principles in order to meet your needs today, while planning for your future.

We're the IT company with real expertise and experience.  
We're the IT company that values real service.  
We're the IT company that keeps things simple.  
Like IT should be.®

Scott Birmingham, C.E.T., C.I.M.  
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Birmingham Consulting Inc.  
*Like IT should be.*®  
Phone: 289-895-8948  
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## NEXT WEEK

March 2<sup>nd</sup>, 2018

### CLASSIFICATION SPEAKER

Gil Buikema  
Penta-Con Services

### LEADS SPEAKER

Judy Marsales  
Judy Marsales Real Estate

### GREETERS

Dr. Reg Gates, Chiropractor & Tony Palumbo, Parkway Motors

## UPCOMING EVENTS

### March

- 9<sup>th</sup> Ian Bristol, Bristol Sales – Classification Speaker
- 16<sup>th</sup> Lanette Rush, Marlatt Funeral Homes – Classification Speaker
- 23<sup>rd</sup> Sandler Training, Effective Presentations – Guest Speaker
- 30<sup>th</sup> Good Friday, NO MEETING

### April

To be determined

- 20<sup>th</sup> Bring your Alternate Day

## ANNOUNCEMENTS

**Remember... this week is Flyer Friday!**

***Remember BEO is EVERY DAY, not just Friday***

Courtesy of Lynn Lochbihler