

# BEO

**BUSINESS EXECUTIVES ORGANIZATION INC.**

## MISSION STATEMENT:

To be an executive networking organization designed to support its members who are comprised of key business decision makers and who have demonstrated moral/ethical standards.

**February 9<sup>th</sup>, 2018**

### **CLASSIFICATION SPEAKER**

Brian Henderson  
Fastsigns

### **LEADS SPEAKER**

Nicole Hood  
National Waterproofing

### **GREETERS**

Scott Birmingham  
Birmingham Consulting  
&  
Tony Mercanti  
Ontario Auto Collision, CARSTAR

## **Our Best Credential**

**Number of Leads Given last week - 34**

**Number of Direct Business Given last week - 22**

**Business Conducted between Members last week  
\$41,650.00**

**Business Conducted between Members in 2018  
\$326,500.00**

**40-40-20 Jackpot  
\$34.00**

**FASTSIGNS**  
More than fast. More than signs.®

- ☑ **Signs & Graphics**
- ☑ **Exhibits & Displays**
- ☑ **Interactive & Digital Signage**
- ☑ **Much more**

#### **Graphic Design**

Our graphics experts bring your visual communications to life. With extensive design training and state-of-the-art technology, FASTSIGNS® employees are skilled at creating impactful, effective designs.

#### **Content Development**

Whether your visual communications rely on words, images or both, our content experts can help you create a targeted message that tells your story with clarity and creates interest.

#### **Project Management**

Save time and hassle by having us manage your entire project from start to finish. We make sure your project is executed flawlessly and on budget — from initial consultation to design, production, delivery and installation.

#### **Survey & Permitting**

Our specialists perform accurate surveys and procure and obtain permits, ensuring all your signage is in compliance with all local laws, codes, regulations and ordinances. We handle all the details so you can rest easy.

#### **Installation**

Our expert installers perform an important job in the process; they ensure that your signs are safely and properly installed, so that people can see your message.

[www.fastsigns.com](http://www.fastsigns.com)

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Tel: 905-526-1629 [www.beonetworking.com](http://www.beonetworking.com)    NEWSLETTER DEADLINE is: Monday @ 9am

## NEXT WEEK

February 16<sup>th</sup>, 2018

### CLASSIFICATION SPEAKER

Paul Horn  
Archie Horn & Son

### LEADS SPEAKER

Dan Wowk  
ZoomMortgage.ca

### GREETERS

Al Lutchin, Career Compass Canada & Steve Loates, AIS Solutions

## UPCOMING EVENTS

### February

23<sup>rd</sup> Scott Birmingham, Birmingham Consulting – Classification Speaker

### March

2<sup>nd</sup> Gil Buikema, Penta-Con Services – Classification Speaker

9<sup>th</sup> Ian Bristol, Bristol Sales – Classification Speaker

16<sup>th</sup> Lanette Rush, Marlatt Funeral Homes – Classification Speaker

23<sup>rd</sup> Sandler Training, Effective Presentations – Guest Speaker

## ANNOUNCEMENTS

### Reminder

Part of being a BEO member is to support each other to grow our respective businesses.

Therefore, to better understand each other's individual businesses and learn how we can leverage referrals for each other, the BEO encourages members to meet one on one outside of our regular Friday meetings.

Meeting requests from other members should be managed in a responsive way to accommodate this objective.

***Remember BEO is EVERY DAY, not just Friday***

Courtesy of Lynn Lochbihler