

BEO

BUSINESS EXECUTIVES ORGANIZATION INC.

MISSION STATEMENT:

To be an executive networking organization designed to support its members who are comprised of key business decision makers and who have demonstrated moral/ethical standards.

November 8th, 2019

LEADS LIGHTENING ROUND

LEADS SPEAKER

Keith Green
Mastermind Data Corp.

GREETERS

Julie DiNardo
Gleam Smile Centre
&
John Towler
Beverly Tire - Dundas

Our Best Credential

**Number of Leads Given in
November - 30**

**Number of Direct Business Given
in November - 23**

**Business Conducted between
Members in November
\$ 32,000.00**

**Business Conducted between
Members in 2019
\$1,188,000.00**

Leads Lightning Round

During role call and thank-you(s) members are invited to....

- 1) Role Call
- 2) Thanks for leads and business
- 3) Leads Lightning Round
 - a. Describe a good lead for your business and/or...
 - b. Promote a product or service and/or...
 - c. Highlight a current sale or promotion and/or...
 - d. Provide a testimonial for another BEO member

Each member will have a maximum of 1 minute to speak (timer will be running)

President: Dan Wowk Administrative Assistant: Tracy Jensen

Office: P.O. Box 37083 Cannon St. East P.O. Hamilton, ON L8L 0A8

Tel: 905-526-1629 www.beonetworking.com NEWSLETTER DEADLINE is: Monday @ 9am

NEXT WEEK

November 15th, 2019

CLASSIFICATION SPEAKER

Jim Fee
Stoney Creek Furniture

LEADS SPEAKER

Tracey Bradburn-Heaton
TD Canada Trust

GREETERS

Keith Green, Mastermind Data Corp. & Michael O'Brien, Dessco Countertops

UPCOMING EVENTS

November 2019

- 22nd Classification Speaker – Chris Deathe, Davey Tree Expert Company
- 28th **BEO Christmas Party – Ancaster Old Mill**
- 29th No meeting due to Christmas party on November 28th

December 2019

- 6th Classification Speaker – Garo Magakian, Alexanian Carpet
- 13th Classification Speaker – Lanette Rush, Marlatt Funeral Home
- 20th **OFF-SITE, Dundas Museum**
- 27th **No Meeting – Christmas Break**

January 2020

- 3rd **No Meeting – Christmas Break**
- 10th Classification Speaker – Glenn Warnica, Ships or Trips
- 17th Classification Speaker – John Butters, Beacon Pest Control
- 24th **Guest speaker – Paula Hope, Booked Solid – Networking & Referral-building**
- 31st Classification Speaker – Julie DiNardo, Gleam Smile Centre

ANNOUNCEMENTS

BEO Christmas Party Thursday November 28th, Ancaster Old Mill

Christmas Party flyers and registration forms – Check your email and the tables at this Friday's meeting!
Contact Tracy to register!

Please let Tracy or John know if you will be supporting the Christmas party with a Silent or Live Auction item!

All auction items must be received by November 25th!

Remember BEO is EVERY DAY, not just Friday