

BEEO

BUSINESS EXECUTIVES ORGANIZATION INC.



October 28, 2016

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November 4, 2016, 2016

Classification Speaker
Scott Birmingham
Birmingham Consulting

Leads Speaker
Dave Walton
Creative Technology

GREETERS
Garo Magakian
Alexanian Flooring
&
Stu Seldon
Watermark Communications

Our Best Credential
Number of Leads & Direct
Business Given in the past
week ...85

Business Conducted Between
Members in the past week
\$50,740.00

Business Conducted Between
Members in 2016
2,499,890.00

40-40-20 Draw \$146.00

October 17, 1986

Agenda

Welcome to our FIRST FRIDAY Breakfast -
October 17th, 1986.

HEAD TABLE: Peter Hall, Bill Dalton, Tom Bochsler, Dave
MacPhee, Leona Murray

AGENDA:

1. Chairman - Peter Hall
2. Roll Call and "Thank -You's"
3. Leads Talk - David MacPhee, Accountant of Touche Ross
4. "2" Minutes for Leads
5. Introduction of Classification Speaker - Tom Bochsler
6. Classification Speaker - Bill Dalton of Jean's Flower Shop
7. By-Law - Peter Hall

UPCOMING MEETINGS:

Oct 24th -

Leads Speaker - Charles Schneider - TEL-EX Experts
Classification Speaker - Ted Culshaw - Culshaw Cakes

Oct. 31st

Leads Speaker - Barry Massey - The Connaught Hotel
Classification Speaker - Bill Beck - Nelson Business Machines

REMINDER:

Any outstanding dues: please see Leona this morning.
We shall vote on the By-Law Oct. 24/86

In Attendance:

Dave MacPhee, Mark Ekebrecht, David Hill, Dale McDonald,
Art Adams, Harvey Patterson, Eric Clark, Gord Conant, Ross
Ashley, Tim Rayner, Tom Bochsler, Stuart Seldon, Gord Chaput,
Dennis Heming.

Archives: Thank you to Art Adams

Remember BEO is EVERY DAY, not just Friday

Courtesy of Lynn Lochbihler

PICTURE TAKING DAY

November 4th, will be picture taking day. If you **DO NOT CURRENTLY HAVE A PICTURE ON THE WEBSITE**, there will be no cost to you.

If you do currently have a picture on the website, but would like a re-take, then it will cost \$10.00

Please pay Dave Gruggen

Board of Directors, please be prepared to have your group photo taken.

THIS FRIDAY is FLYER FRIDAY and MIX & MINGLE SEATING

Bring your flyers, pamphlets, etc to give out to your networking partners at the end of the meeting

Your name tag will be at the table when you arrive. Please arrive a few minutes early so that you can find it. Remember the board is doing this to ensure that everyone has a chance to network and meet those members that you haven't had the pleasure to sit with!

BY-LAW #23 TO BE UPDATED

Please note, on October 28th, you will be asked to vote on an amendment to Section #23 of By-Law #1, focusing on attendance, this has been requested by many members. The amended by-law is below. It will be explained from the podium.

23. The right to hold a classification shall be forfeited at the discretion of the Board if:

- (a) the classification ceases to constitute at least 75% of the overall business of the holder of the classification;
- (b) in the opinion of the Board, the nature of the holder or of the holder's business has so changed that were the holder a new applicant to hold that same classification the application would not be accepted;
- (c) the classification is not physically represented by the Primary or the Approved Alternate Representative**
 - i) at three (3) consecutive regular meetings of the Organization OR**
 - ii) at 70% of the regular meetings for any specified calendar quarter, unless leave of absence has been obtained OR**
 - iii) at 70% of the regular meetings of the Organization during the calendar year, unless leave of absence has been obtained.**
- d) the holder of the classification fails to comply with the following, namely: In addition, and subject to clause 23 (c) above, the **Primary Representative must attend a minimum of 40% of the meetings of the Organization within the calendar year, while the Approved Alternate may represent said member at not more than 30% of the meetings of the Organization within the calendar year.** Upon being admitted as member, the applicant may put forward an alternate who must be a person in a position of authority in the business, to represent the business at meetings where member is unable to attend, upon approval by the board
- (e) the holder of the classification fails to -submit any leads for a period of three (3) consecutive months;
- (f) a classification talk is not given for the holder of the classification for a period of three (3) years or if a new member does not give a classification talk within one (1) year following his admission to membership and the member, or new member, (as the case may be) refuses to give such a talk when requested by the Board;
- (g) the holder of the classification, member or any person, firm or corporation associated by employment or otherwise in business with the holder of the classification shall become a member of any other organization operating in the Hamilton area which, in the opinion of the Board, has objectives similar to those of the Organization.

MINUTES of AGM 2015

BUSINESS EXECUTIVES ORGANIZATION INC.

MINUTES of the Annual General Meeting of Members of the BUSINESS EXECUTIVES ORGANIZATION INC. held at The Waterfront Centre, 555 Bay Street North, Hamilton, Ontario, on the 30th day of October, 2015 at the hour of 8:00 o'clock in the forenoon.

The meeting was called to order by Tara Crugnale, the President of the Organization, and Sharon Rupp, the Administrative Assistant of the Organization, acted as Secretary of the meeting.

Notice calling the meeting having been sent to all the members and a quorum of the members being present, the Chairman declared the meeting to be regularly constituted for the transaction of business.

Upon motion duly proposed and seconded the minutes of the last Annual General Meeting of Members held on October 31, 2014 were taken as read and adopted.

The Chairman then requested Janice Pomerleau to present to the meeting the balance sheet of the Organization as at August 31, 2015, the statement of income and expenditures and related financial statements for the year ended August 31, 2015, together with the report of the accountants. Janice Pomerleau read to the meeting the Accountant's Report appended to the financial statements. After the reading of the Accountant's Report, upon motion duly made, seconded and unanimously carried IT WAS RESOLVED that the Annual Report of the Organization, including the Financial Statements for the year ended August 31, 2015 and the Report of the Accountants thereon be approved and adopted.

The reports of the various committees were then presented—Social; Ethics, Policy & By-law; Membership; Programming; Leads; and Public & Member Relations. Upon motion duly made, seconded and unanimously carried the said reports were accepted as presented.

Upon motion duly made, seconded and unanimously carried SB Partners LLP, Chartered Accountants, were retained as Accountants of the Organization until the next Annual Meeting at a remuneration to be fixed by the Directors.

The Chairman then called upon the Nominating Committee for nominations for directors of the Organization for the ensuing year. John Poort, representing the Nominating Committee confirmed that the Board members returning to serve the balance of their term are:

Gil Buikema
Dr. Reginald Gates
Julie DiNardo
Keith Green
Jim Foley
Lanette Rush
Johnathan Boyes
Deborah Menecola
Tara Crugnale

He confirmed that Tara Crugnale is returning as Past President. He then presented the following nominee from the Nominating Committee as nominee to serve as Director for a two-year term, and he called for nominations from the floor. There being no further nominations, he declared nominations to be closed, and following a show of hands of the regular members the following person was duly elected as Director of the Organization for a term of two years:

Jeff Butters

Upon motion duly made, seconded and unanimously carried IT WAS RESOLVED that all resolutions, minutes, contracts, acts, by-laws, proceedings, appointments, elections and payments made, done and taken by the directors and officers of the Organization since the date of the last Annual General Meeting of the Organization to this date, as the same are set out or referred to in the minutes of the meetings of the Board of Directors and Members of the Organization or in the financial statements submitted to this meeting be approved, ratified and confirmed.

Upon a show of hands of the regular members the following person was elected as a member of the Nominating Committee for the year 2016:

Ralph Hayman

The Chairman then having asked the meeting if there was any unfinished business or any new business to be brought before the meeting and no members present offering any unfinished business or any new business for the consideration of the meeting, upon motion duly made, seconded and unanimously carried IT WAS RESOLVED that the meeting should terminate.